

YOUR WORLDWIDE TRANSPORT SOLUTION



M.O.T. INTERMODAL SHIPPING INC.

We are a team of professionals dedicated to providing quality service to our clients. M.O.T. Intermodal Shipping Inc. strives to offer error free services, tailored to ISO 9001:2008 standards. We aim to meet the requirements of our clients with an emphasis on customer satisfaction, timely service and support. Our ISO 9001:2008 certification is recognized internationally and is your assurance of our commitment to quality.

- LOGISTICS SERVICES
- AIR AND OCEAN FREIGHT
- CONTAINER CONSOLIDATORS
- TRANSPORT INSURANCE
- PROJECT CARGOES + CHARTERING
- WAREHOUSING AND STORAGE



CA95/065

Montreal **O**verseas **T**ransport was formed in March 1980 as a Canadian based, international freight forwarder. In November 1982, the name was changed to **M.O.T. INTERMODAL SHIPPING INC.**, to emphasize the intermodal concept of the company.

M.O.T. opened their first U.S. office in February 2003, located in Rochester, NY. This office is licensed as a Freight Forwarder/NVOCC, Custom House Broker as well as being certified as an IAC for air freight.

M.O.T. opened a second US office in Dallas, Texas in November 2005, to support our further expansion into and dedication to the US market.

In a spirit of partnership with our customers, we take pride in offering high quality personalized service. We tailor our services to each of our customer's individual needs. Our staff is multilingual, offering services in English, French, German, Greek, Italian and Spanish.

"The company's goal is to manage the distribution of goods and information, with the highest level of personal service".

M.O.T. INTERMODAL SHIPPING INC.

We are an enterprise with a clearly stated purpose, values, standards of behaviour and strategy.

These elements combined form our mission.

Purpose of M.O.T. Intermodal Shipping

M.O.T. is an innovative forward-thinking international logistics company.

We are dedicated to providing the best service in the industry. Our intention is to enrich our customers in every transaction with us by giving the ultimate in customer satisfaction.

M.O.T. is equally dedicated to providing a harmonious team-spirited environment for its members so that all experience satisfaction, stability, accomplishment, and pride in their work.

Standards of Behaviour of M.O.T. (Actions)

Our employees strive to be **PROFESSIONAL** in all interactions. We define Professional as someone who is:

- **RESPECTFUL** in all interactions
- Able to **COMMUNICATE** effectively
- **PROACTIVE** and **RESPONSIVE** with customers and colleagues
- Able to work in a **TEAM-SPIRITED** environment
- Easily **ACCESSIBLE**
- **DISCIPLINED**, by being **CONSISTENT** and **DEPENDABLE**

WORKING AS A TEAM we draw upon our varied expertise to maximize full value to each customer.

All actions are consistent with our mission, values and priorities.

Ultimately, our work is to **SERVE** our customer's needs.

We are committed
to providing
exceptional service
so that we fulfill
our customers' needs
and achieve
100% customer
satisfaction.

Values of M.O.T.

Our knowledge is everything.
We take pride in what we do.
We encourage creativity, perseverance and leadership.
We strive for an open and positive attitude.
Our relationships are built on a foundation of **TRUST**.

We are **COMMITTED TO EXCELLENCE**. Each individual is dedicated to being and doing their very best.

Our **INTEGRITY** can be counted on. We are true to our word and consistent in our actions.

Our strength is **EXTRAORDINARY SERVICE** with an **ONGOING COMMITMENT TO OPEN and HONEST COMMUNICATION**.

We are not afraid to take risks.

We have fun at what we do.

We foster an entrepreneurial spirit.

We **RESPECT THE INDIVIDUAL** and **VALUE OUR RELATIONSHIP**.

Strategy of M.O.T.

We are committed to providing **error-free service**.

We provide a **wide range** of services.

Employees are trained in **all facets** of transportation to allow for a **one-person contact** with **full-team backup**.

We strive to develop relationships with our customers to keep things **personal**.

We keep things **simple**.

We are always **easily accessible**.

We use the most up-to-date technology.

We have an ongoing commitment to **educate and train** our employees and customers.

Our focus is on US and Canadian based manufacturers using both US and Canadian gateways.

We work with agents and suppliers who share our values and purpose.

The People of M.O.T.

Our **CUSTOMER** is what is most important to us and the reason for our existence. It is through providing exceptional service to each and every customer that our mission will be realized.

Our **EMPLOYEES** are our most important asset. Each member is committed to providing the best service possible. Operating as a unified team, this group of highly trained individuals is committed to excellence so that our customers receive exceptional personalized and reliable service.

Our **SUPPLIERS** provide the resources and support that ensures the success of our company. Fostering fulfilling partnerships with suppliers allows us to provide the best product possible so that we deliver on our commitments.

Our **AGENTS** provide our presence internationally. They are full partners and act as our eyes and ears abroad enabling us to fulfill our customers' needs.

Our purpose, set of values, standards of behaviour, and overall strategy contributes to everyone's success.

IMPORT SERVICES

M.O.T. can provide service and rates to importers on a worldwide basis either on ex-factory or FOB basis.

EXAMPLES OF THE SERVICES WE OFFER:

- We can be the extended purchase agent and follow-up with suppliers, ensuring deliveries are made on schedule
- Provide rates with an “all inclusive” price from ex-factory for FCL, LCL or air shipments through our worldwide network of agents
- Marine insurance
- Ensure documents are available on time in order to avoid unnecessary demurrage charges
- Arrange customs clearance



All business handled is subject to the current CIFFA standard trading conditions and, as applicable, to our standard bill of lading terms and conditions, copies of which can be obtained upon your request.

EXPORT SERVICES

M.O.T. offers a wide range of services all with the objective to provide our clients with a personalized service specifically tailored to their particular needs.

EXAMPLES OF THE SERVICES WE OFFER:

- Rate quotations with an “all inclusive” price (no hidden cost)
- Space reservations – ocean or air freight
- Pre-alert consignees of shipment arrivals
- Internet shipment tracking
- Documentation and legalization of documents
- Marine insurance.
- Our own marine door-door bill of lading

Our worldwide network of agents ensure that our staff receives updates of changes to foreign countries' rules and regulations



All business handled is subject to the current CIFFA standard trading conditions and, as applicable, to our standard bill of lading terms and conditions, copies of which can be obtained upon your request.



**NORTH
AMERICA
TO
WORLD WIDE
DESTINATIONS**

PERSONAL SERVICE
YOU CAN RELY ON

**M.O.T. Intermodal Shipping
covers all Canadian & US Ports
to any destination**

TECHNICAL DATA

CONTAINER SPECIFICATIONS

	EXTERIOR			INTERIOR			DOOR OPENING		CAPACITY
	LENGTH	WIDTH	HEIGHT	LENGTH	WIDTH	HEIGHT	WIDTH	HEIGHT	
DRY CARGO STANDARD 20'	20'0" 6.10m	8'0" 2.43m	8'6" 2.57m	19'5½" 5.94m	7'9¼" 2.37m	7'9⅛" 2.36m	7'8" 2.32m	7'6¼" 2.29m	1148 cu. ft. 32.51 cu. m
DRY CARGO STANDARD 40'	40'0" 12.19m	8'0" 2.43m	8'6½" 2.59m	39'7" 12.06m	7'8½" 2.34m	7'10⅛" 2.39m	7'8" 2.27m	7'6¼" 2.31m	2383 cu. ft. 67.48 cu. m
DRY CARGO HIGH CUBE 40'	40'0" 12.19m	8'0" 2.43m	9'6½" 2.89m	39'7" 12.06m	7'8½" 2.34m	8'10⅜" 2.69m	7'6" 2.27m	8'6⅜" 2.59m	2687 cu. ft. 76.09 cu. m
DRY CARGO HIGH CUBE 45'	45'0" 13.71m	8'0" 2.43m	9'6" 2.89m	44'6⅜" 13.58m	7'8⅛" 2.34m	8'9¼" 2.68m	7'8¼" 2.34m	8'5¼" 2.58m	3023 cu. ft. 85.6 cu. m
TEMPERATURE CONTROLLED 40'	40'0" 12.19m	8'0" 2.43m	8'6½" 2.60m	37'2" 11.33m	7'6" 2.27m	7'2¼" 2.19m	7'6" 2.28m	6'11⅝" 2.12m	2006 cu. ft. 56.81 cu. m
TEMPERATURE CONTROLLED HIGH CUBE 40'	40'0" 12.19m	8'0" 3.43m	9'6" 2.87m	37'9⅝" 11.44m	7'6" 2.27m	8'3⅛" 2.50m	7'6" 2.27m	8'7" 2.60m	2300 cu. ft. 65.13 cu. m
FLAT RACK 20'				18'5" 5.620m	7'3" 2.200m	7'4" 2.233m			
FLAT RACK 40'				39'7" 12.080m	6'10" 2.438m	6'5" 2.103m			

CONVERSION FROM AND TO THE METRIC SYSTEM

TO CONVERT:	TO:	MULTIPLY BY:
Cubic Feet	Cubic Meters	0.028317
Cubic Meters	Cubic Feet	35.3145
Short Tons	Metric Tons	0.9072
Metric Tons	Short Tons	1.102
Pounds	Kilograms	0.4536
Kilograms	Pounds	2.2046
Centimeters	Inches	0.3937
Feet	Meters	0.3048
Inches	Centimeters	2.54
Inches	Meters	0.0254
Meters	Feet	3.201
Meters	Inches	39.37
Long Tons	Metric Tons	1.016
Metric Tons	Long Tons	0.984
U.S. Gallons	U.K. Gallons	0.8327
Fahrenheit	Celsius	5/9, after subtracting 32
Celsius	Fahrenheit	9/5, and add 32

CRITICAL POINTS

INTERNATIONAL TRANSPORT

Legend



Risk

The possibility that an event may occur which could cause loss or damage to the goods is a 'risk'. Buyers and sellers protect themselves against risk through insurance.



Buyer's risk



Seller's risk



Costs

Cover all costs except cost of docs. and insurance. Sale and purchase contracts should clearly state which costs on transfer of the goods are for account of buyer and seller.



Buyer's cost



Seller's cost



Incoterms 2010

This diagram attempts to illustrate 'Critical Points' in international transport in relation to the application of 'Incoterms 2010' to sale and purchase contracts.

'Incoterms' is a set of international rules for the interpretation of the chief terms used in foreign trade contracts, the rules having been compiled by 'The International Chamber of Commerce' (ICC) to define sellers' and buyers' responsibilities as clearly and precisely as possible.

It is not possible for 'Incoterms' to be fully comprehensive due to variations decided by the custom of particular trades and/or ports. Care should be taken when applying the rules to account for these parties, by agreement, to suit any particular contract or circumstance.

Merchants wishing to use these rules should specify that their contracts will be governed by the provisions of 'Incoterms 2010' clearly indicating any agreed variations thereto.

'Incoterms 2010' can be obtained through ICC Publishing. See our website for convenient link or at www.iccwbo.org.



M . O . T . I N T E R M O D A L S H I P P I N G I N C .

740 St. Maurice #102, Montreal, QC H3C 1L5

TEL: (514) 849 6144

FAX: (514) 843 7456

TOLL FREE

U.S.: 800 879 6144

CAN: 800 668 6144

E-MAIL: mot@motintermodal.com

M . O . T . I N T E R M O D A L S H I P P I N G U S A I N C .

1200-A Scottsville Road, Rochester, NY. 14624

TEL: (585) 758 5800

FAX: (585) 758 5798

E-MAIL: motny@motintermodal.com

OTI # 20237NF / CHB no 22346

M . O . T . I N T E R M O D A L S H I P P I N G U S A I N C .

2255 Ridge Road, Suite 206B, Rockwall, TX. 75087

TEL: (469) 402 2140

FAX: (469) 402 2145

E-MAIL: mottx@motintermodal.com

FMC #20237F

WEBSITE: www.motintermodal.com